# REFERNCE FILE OF PROVIDERS FOR MARKET CONDUCT EXAMINATIONS INVITATION FOR INCLUSION

The Insurance Division of the Department of Commerce and Insurance, State of Tennessee intends to establish a reference file of consulting firms or individuals with Market Conduct expertise (a.k.a. – "the pool") from which to select contractors to perform Market Conduct Examinations of Tennessee Domiciled Companies.

Minimum qualifications for inclusion in the pool are as follows:

## **Professional Designations:**

• The individual who would be supervising and signing the report(s) must hold the designation of Certified Insurance Examiner ("CIE") as recognized by the Insurance Regulatory Examiners Society ("IRES").

#### **Examination and Audit Experience:**

- The company or individual must have three (3) years of experience in dealing with market conduct regulatory matters and must have managed at least one market conduct examination. If the examination is a healthcare related examination, the market conduct examination that the company or individual had managed must be in the healthcare field.
- If the examination is a healthcare related examination, the company or individual must be knowledgeable of the National Association of Insurance Commissioners' ("NAIC"'s) Prompt Pay Model Act and/or familiar with the requirements of the Timely Reimbursement of Health Insurance Claims Act, as found in Tenn. Code Ann. § 56-7-109.
- If the examination is a healthcare related examination, the company or individual must have demonstrable knowledge of health care claims and industry reimbursement practices and procedures.

#### **Data Processing and Software Requirements:**

- The company or individual must have experience in extracting and working with large downloads of computer data extracted from main frame systems and possess the ability to evaluate and document the accuracy and completeness of said information.
- Experience using TeamMate, Access, Excel or other similar compatible spreadsheet/workpaper systems is
  required in order to comply with Department reporting formats. Please note that the pool member chosen to
  undertake any particular examination is expected to furnish and own the required spreadsheet/workpaper
  system.

### **Examination Reporting, Supervision and Training:**

- The company or individual will have experience in preparing examination reports to the National Association
  of Insurance Commissioners' ("NAIC") accreditation standards and guidelines as outlined in the NAIC
  Market Conduct Examiners Handbook.
- The company or individual is expected to allow assisting examiners from the Department to participate in the examination in such a manner that will enable said examiners to gain levels of experience and competence in order that they may perform and complete such examinations.

Members of the pool will be requested as needed, and in groups of three (3) companies and/or individuals, to submit cost proposals to the Division based on the Division's reasonable estimate of the time and resources needed to complete a proposed examination multiplied by the proposer's proposed cost per hour and/or unit of support needed to complete the task. Absent other requirements, lowest cost is the determining factor for selection.

Information websites: http://www.state.tn.us/commerce/insurance/index.html

http://www.state.tn.us/commerce/index.html

Information submitted to the department must be updated yearly in order to remain in the pool.

Please submit all applications for admission into the pool, and direct any questions regarding the pool, to:

Don Spann, Director for Insurance Examinations Department of Commerce and Insurance 500 James Robertson Parkway, 4<sup>th</sup> Floor Nashville, TN 37243-1135

Phone: (615) 741-6796